DIGITAL SOLUTIONS

In Dias

From Ideation to Value Generation

Private & Confidential

About Napino





- India's leading electronics product design and manufacturer
- 25+ years of experience in the automotive and IoT industry
- 25+ Mn units manufactured annually
- 5000+ strong workforce spread across India
- Setup of 12 SMT lines and 14 Assembly Lines with new lines under progress
- Reliable supply chain partner to Tier-1 Global clients
- 150+ R&D engineers and best in class equipment's and tools enables to produce production grade devices ranging from asset trackers to complex camera-based products
- Partnerships with global leaders (Shindengen, Continental, Fallbrook, and Domino)

R&D Centre - Approved by Department of Scientific and Industrial Research, Ministry of Science Government of India

Offerings - Overview





Full stack ODM services

- Electronics/IoT product design
- Prototype to mass scale manufacturing
- Testing & certification
- Value Engineering / Value Analysis
- Supply chain and Inventory management



Products / Solutions

- Products (Telematics; BLE Tags; STEM; Gateways)
- Transportation and Logistics
- Industry 4.0
- Electric Vehicles
- Telecom Infra and devices





Cloud Integration

Analytics





App Dev

Support E

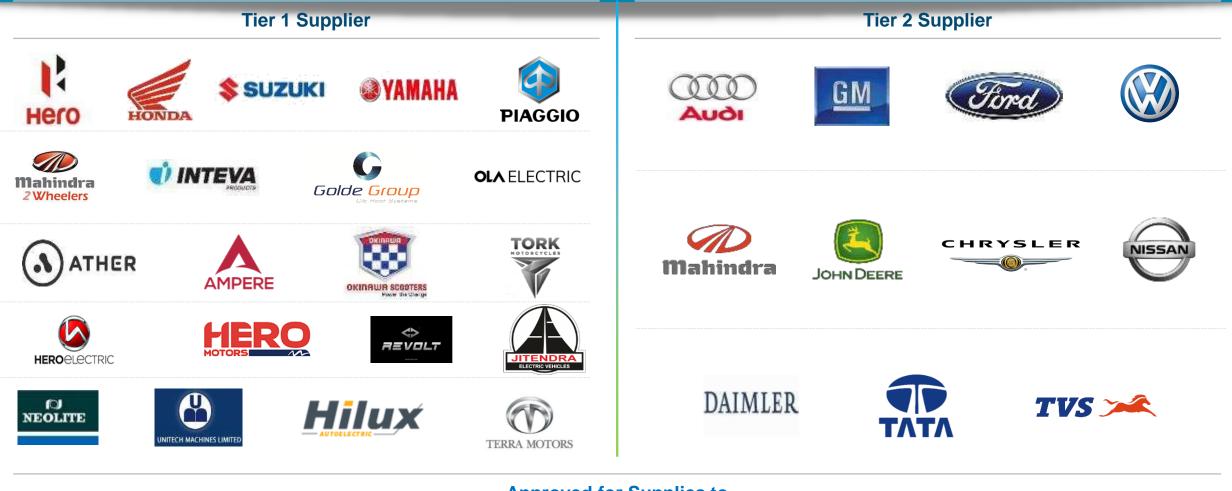
DevOps

Services

- Hardware Lifecycle Management
- Cloud Integration
- Application Development
- Managed Support & Services

Customers - Automotive





Approved for Supplies to





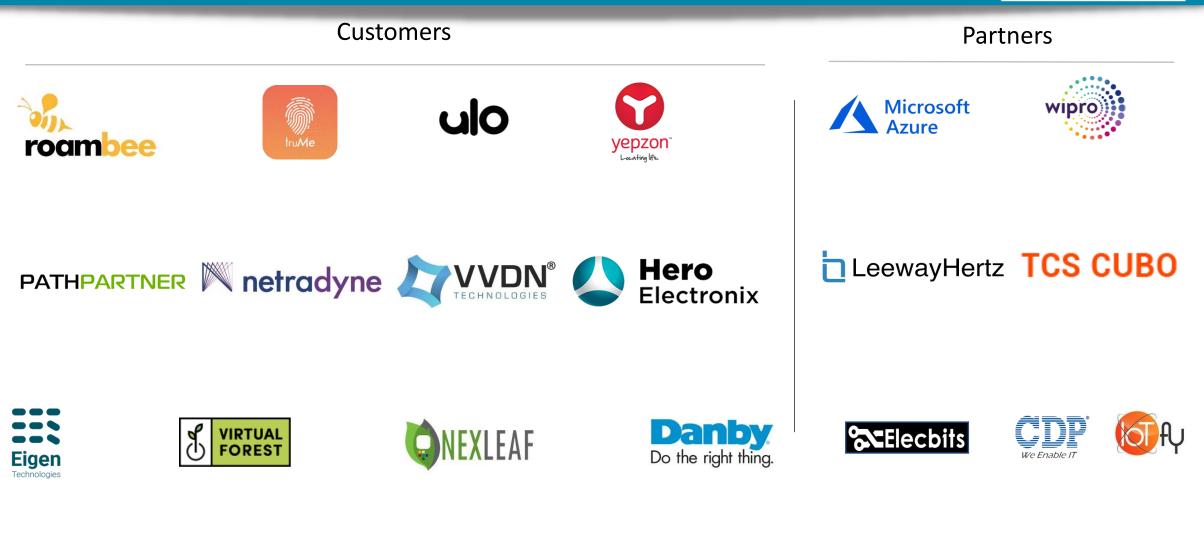






Digital Solutions - Customers & Partners





Products – Designed and/or Manufactured





Smart Indoor Camera



- Live Remote Monitoring
- 2-Way Talk
- Person Detection
- Face Recognition
- Baby Cry Alert
- Alexa built-in Entertainment
- Smart Hub
- Night Vision

Key Benefits:

- 24x7 live remote monitoring with Two Way Talk
- Store known faces & create custom auto alerts on your phone
- Advanced AI, notify whenever a person or a motion is detected
- Instantly notifies whenever it detects baby crying, ensuring any critical moment is not missed
- Keeps the home connected and safe



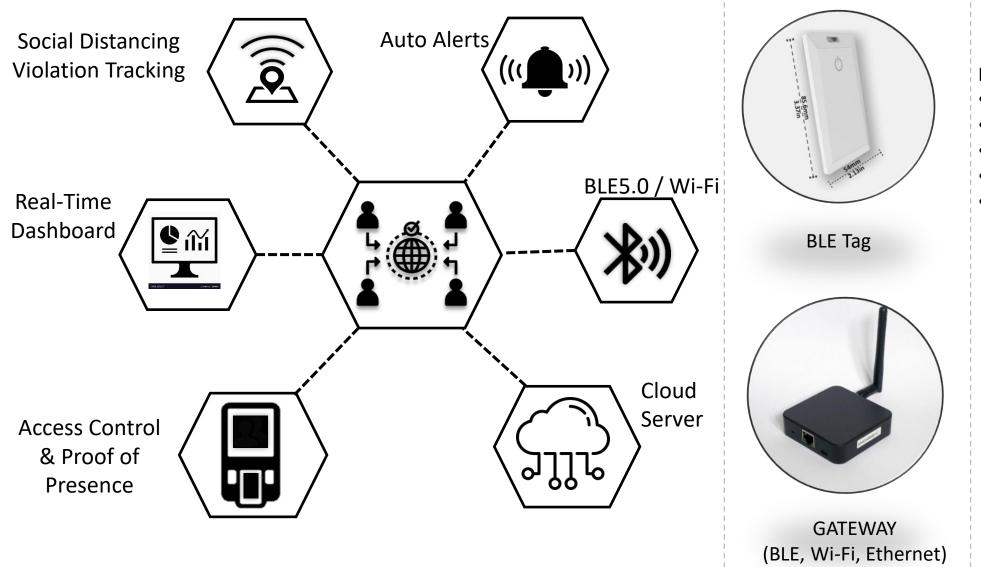




Parameters	Specs
RAM	2GB
ROM	16GB
External Storage	128GB
ZIGBEE Support	Yes
Wi-Fi	2.4GHz 802.11 b/g/n
Bluetooth	BT 4.1
Weight	600 grams
Dimensions	101.2 x 104 x 184.1 mm
Screen	2.8inch touch screen IPS Display
Operating System (OS)	Qualcomm [®] Vision Intelligence Platform
Camera & Field of View	3.2MP, 1080p HD videos with a 140 degree ultra-wide
Audio	 2 Far Field mic array with Noise cancellation Six-meter range voice activation for Alexa Two-way calling Hi-Fidelity 5W dual-speaker Tap or hold + or - for volume up/down

Solutions – Smart Workplace





Features:

- Attendance Tracking
- Geo-fencing
- Asset Tracking
- Social Distance Violations
- Notifications & Alerts



Solutions – Vehicle Telematics

Key features:

- Engine ON Detection ٠
- **Battery Status** ٠
- **Real Time Location** ٠
- FOTA ٠
- Accelero & Gyro meter ٠
- **CAN** Transreceiver ٠
- Panic Detection ٠
- Accident Detection ٠
- Tow Detection etc. ٠
- AIS140 automotive standards compliant ٠

Key Benefits:

- Reduced warranty expenditure
- Early detection of epidemic failures ٠
- Usage based business models for Vehicle Insurance & AMC ٠
- Analysis of the driving pattern of the drivers ٠



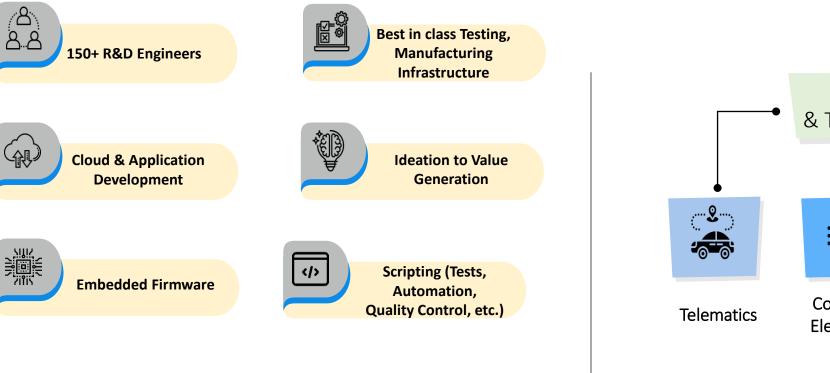


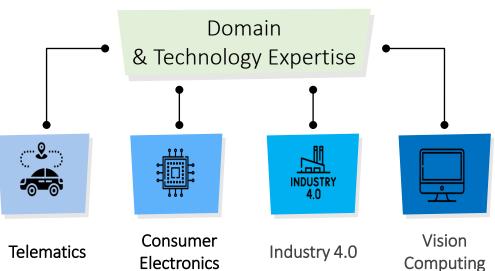


Parameters	Specs
Microcontroller	16 bit
GSM	2G /GPRS
GPS	GNSS
Flash	128M
Accelerometer	3D
Gyroscope	3D
Bluetooth	BT/BLE
Firmware on the air (FOTA)	Yes
IP	IP 67
Internal battery backup	Yes
Operating Temperature	-20 to 60 °C
Communication	CAN 2.0
AIS 140	Yes

Research & Development Capabilities



















Research & Development: Hardware, Software and Tools



Hardware

- Conversion of ٠ customer/project requirements into hardware specifications for circuit design
- Hardware verification as per ٠ the specifications and standard
- Mechanical architecture ٠ design (3D, 2D, stack-up analysis)

Software

- Conversion of project requirements into complete software architecture, software modules and their interactions
- Design of customized . dashboard / GUI

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- iOS/Android Application • Development
- Agile software development • process

Radio Technologies











NB-loT



Motor Industry Software Reliability Association C (MISRA C)

ETAS- INCA for calibration

ETAS

ETAS

ETAS- LABCAR for Hardware in loop simulation

Ansys

Tools

ANSYS software and Thermal imager for thermal analysis

(WAVE

MATLAB for modeling and simulation



Cadence for circuit design and simulation





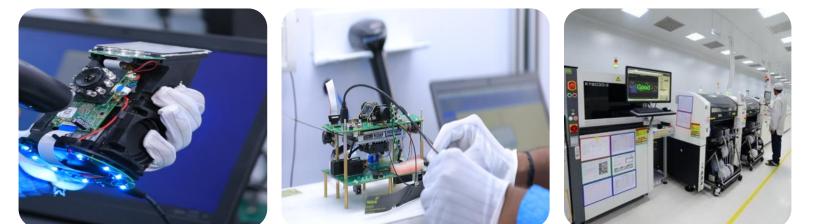
Allegro for PCB designing

SPEED software for electric motor design

Capabilities: Manufacturing Facilities







Key Features (SMT section)

- Component mounting
 - Min : 0402mm/ 01005 inch
 - Max : 120*90*T 30mm
 - Accuracy : 30 Micron
- Component Verification and Traceability
- In line Solder Paste Inspection (Make: Kohyoung)
- 3D Automatic Optical Inspection (Make: Omron)
- Continuous profile monitoring of reflow oven (Make: KIC)
- PCB Cleaning (Make: Unitech)
- ESD (Electrostatic) Control work station
- Clean room with class 100,000
- Nitrogen and lead free compatible soldering
- In line X Ray Machine (Make: Viscom)
- Pin insertion machine (Make: TE P350)
- Selective Soldering (Make: ERSA)
- SAP/ iTAC MES Suite for control & Traceability

Capabilities: Testing / Validation Facilities

Network, Dark Room, EMI, EMC & ESD







- Digital Call Box
- Analog Call Box
- Air Showers
- ESD checker system
- 100x Microscope
- Profile Tuning Suite
- ESD protected production floors
- Chassis Dynamometer
- Vehicle Cold Chamber
- Electro Magnetic Interference
- Electro Magnetic Compatibility
- Electro-Static Discharge
- Dark Room for camera lens calibration

- RF Testing
- Temperature & Humidity Test
- Bench Top Environmental Chamber
- Salt Spray Chamber
- Dust Chamber
- Water Spray
- Thermal Shock
- Vibration Test
- Transient Voltage
- ESD Simulator
- Oscilloscope



- Resistance Meter
- Power Analyzer
- Thermal Imager
- Function Generator
- Insulation Test
- Electronic Lead Test
- LCR Meter
- Salt Spray Chamber 2
- Laboratory Oven
- Highly Accelerated Stress Test
- ACG Rig Test Bench (Vehicle Simulation)
- Switch Endurance



Certification Services



Certifications for Electronics product is required as regulatory clearance in various countries for:

- Emissions
- Safety
- Environmental impact

Certifications facilitated:

- FCC/CISPR 22 Certification.
- CE Marking
- UL Certification
- ROHS or WEEE Certification

- CSA (Canadian Standard Association)
- BIS (Bureau of India standards)
- And many more













Napino Certifications



All our Plants are certified for ISO 9001, IATF 16949, ISO 45001 & ISO 18001 Standards



Awards and Recognitions





Best Vendor Hero Honda Motors Ltd



TPM Excellence Award 2018 (A) by Japan Institute of Plant Management-Napino Haridwar Plant



Direct-On-Line Supplier To Hero MotoCorp



Silver Award For On Time Delivery by Yamaha



First Prize in Business Excellence by ELCINA Electronic Industries Association Of India



Award for Consistent Quality Suzuki Motorcycles India Pvt Ltd



Consecutive QCDDM Best Supplier Awards by HMSI



Super Achiever's Award by Economic Times IMEA in Partnership with Frost & Sullivan



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